



ACRE Certificate Course with Emphasis on Customized Employment

CE Job Development Homework/Field Assignments

Informational Interviews Due by the Last Day of Class

Send all assignments to: assignments@griffinhammis.com

1. Review Informational Interview Handouts (Activity Guide & Learning by Listening)
2. Watch “Rejection Therapy” by Jia Jiang: <https://www.youtube.com/watch?v=-vZXgApsPCQ>
3. Conduct 1 Informational Interview, not a job development call, with a local small business:
 - a) Using the handouts as a guide, create and use your own introduction and conversation points/questions, but make sure you cover the 4 topics requested for the class (below):

In addition to the other topics, please make sure you cover the following:

- What are you most proud of with your business?
 - What product or service do you currently not provide that you would like to provide?
 - How are your employees trained in their jobs?
 - If you had \$10,000 to invest in your business, what would you do with it?
- b) Find at least 1 potential employment opportunity in the business.
 - c) Take notes and email what you learn!